## CONTRACT



**WSFA** 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

Main Street Media Group 66 Canal Center Plaza, Suite 555 Alexandria, VA 22314

	Contract / Re	vision		Alt Order #	<u>‡</u>
	1787300	1		08750926	
Product					
SENATE LDRSHIP FUND	•				
Contract Dates	Estimate #				
07/29/17 - 07/31/17	3669				
<u>Advertiser</u>			<u>Or</u>	iginal Date / Revision	
ISS/Senate Leadership Fo	und		C	7/27/17	/ 07/27/17
	Billing Cycle	Billing	Cal	<u>endar</u>	Cash/Trade
	EOM/EOC	Broado	ast		Cash
	Property	Account Executive		xecutive	Sales Office
	WSFA	Ryan E	ddi	ns	HRP-Washingto
	Special Handling				
	<u>Demographic</u>				
	Adults 35+				
	4				
	Agy Code	Adverti	ser	Code	Product 1/2
		155			385
	Agency Ref			Advertiser	Ref

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length Week · Rate Rt	n Type S	Spots	Amount
N       1       WSFA 07/31/17       07/31/17       WSFA 12 News at Ten - MF         Start Date       End Date       Weekdays       Spots/Week         Week: 07/31/17       08/06/17       1       1	10-1035pm <u>Rate</u> \$675.00	:30	NM	1	\$675.00
N 2 WSFA 07/31/17 07/31/17 WSFA 12 News at Five  Start Date End Date Weekdays Spots/Week  Week: 07/31/17 08/06/17 1 1	5-530pm <u>Rate</u> \$280.00	:30	NM	1	\$280.00
N 3 WSFA 07/31/17 07/31/17 WSFA 12 News at Six - MF <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 07/31/17 08/06/17 1 1	6-630pm <u>Rate</u> \$790.00	:30	NM	1	\$790.00
N 4 WSFA 07/31/17 07/31/17 Today in Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 07/31/17 08/06/17 1 1	6a-7a <u>Rate</u> \$450.00	:30	NM	1	\$450.00
N       5       WSFA 07/31/17       07/31/17       NBC Today Show         Start Date       End Date       Weekdays       Spots/Week         Week: 07/31/17       08/06/17       1       1	7-9am <u>Rate</u> \$260.00	:30	NM	1	\$260.00
N       6       WSFA 07/31/17       07/31/17       American Ninja Warrior         Start Date       End Date       Weekdays       Spots/Week         Week:       07/31/17       08/06/17       1       1	7-9p <u>Rate</u> \$675.00	:30	NM	1	\$675.00
N 7 WSFA 07/29/17 07/29/17 WSFA 12 News at Ten - Sat	10-1030pm <u>Rate</u> \$395.00	:30	NM	1	\$395.00
N 8 WSFA 07/30/17 07/30/17 WSFA 12 News at Ten - Sur	n 10-1030pm <u>Rate</u> \$675.00	:30	NM	1	\$675.00
		Totals 0.00		8	\$4,200.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

Print Date 07/27/17

Page 2 of 2



**WSFA** 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

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	Contract / Revision 1787300 /	Alt Order # 08750926
Contract Dates 07/29/17 - 07/31/17	Product SENATE LDRSHIP I	Estimate # FUN 3669
Advertiser	Ι <u>σ</u>	Priginal Date / Revision
ISS/Senate Leadership Fu		07/27/17 / 07/27/17

ISS/Senate Leadership Fu

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
06/26/17 -07/30/17	2	\$1,070.00	(\$160.50)	\$909.50
07/31/17 -07/31/17	6	\$3,130.00	(\$469.50)	\$2,660.50
Totals	8	\$4,200.00	(\$630.00)	\$3,570.00

Signature: [	Date:	
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RISK !!! REPORT FROM REP CREDIT HARRIS AGENCY REF: TEL# /03-528-9387 CREDIT ADVISORY: AGENORNDER WORKSHEET

REP HEADLINE# 8750926 \*\*\* ORIGINAL REV#0 \*\*\*

JUL26/17 13.06
\*\*\* WSFA-TV \*\*\*

FAX# 703-516-9680

90. 13 # DATE JUL26/17 SALESMAN REGIONAL (H) STEPHANIE MARONEY EDDINS LOCAL RYAN OFF.# WA-CLASS: NATL. PRSN NAME SALES BUYER REP.# INVOICE) BILLING NEEDED ORDER, (LINE, ADV. NAME ISS/SENATE LEADERSHIP FUND GROUP CO-OP 22313 COMMENTS: # 8750926 STREET MEDIA VA 25093 WK-1 ALEXANDRIA, CONTRACT EST#3669 BOX JUL31/17 AGY. NAME MAIN P.O. TAX SENATE LDRSHIP FUND STATE JUL29/17 NEW ORDER TTL \$4,200 @ PLS CFM FLIGHT DATES TAX ORDER # # PRDCT CILY ADV AGY REP:

CASH IN ADVANCE SCHEDULE \*\*\*\* K SI SIHL \*\*\*\* S NON

THX, ALEX FOR RYAN

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SENATE LEADERSHIP FUND

71/20/17	
MAN	

:LINE#:REP

TOT:	2	Н				1	
DAYS							
		MOM		NOE		MON	
WEEK							
:SPTS:		Н		<b>н</b>		Н	
END DATE		7/31		7/31		7/31	
START DATE	0	3.1		31 •		3.1	
	= 3669	7/31		7/31		7/31	
RATE	AGENCY EST# :	\$675.00		\$280.00.		\$790.00	
SEC:	Z						
:CD: TME PERIOD : LGTH :	AGENCY ADVERTISER CODE = 155 AGENCY PRODUCT CODE = 385	1 PD 1000P-1030P 30	PROGRAM: WSFA 12 NEWS AT 10P CON COM1: WSFA 12 NEWS AT 10P	2 ps 500P-530P · 30	PROGRAM: WSFA 12 NEWS AT 5 CON COM1: WSFA 12 NEWS AT 5	3 PA 600P-630P 30	PROGRAM: WSFA 12 NEWS AT 6 CON COM1: WSFA 12 NEWS AT 6
INE#:REP							

REP'HEADLINE# 8750926 \*\*\* ORIGINAL REV#0 \*\*\*

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

JUL26/17 13.06 \*\*\* WSFA-TV \*\*\*

: LINE#:REP	REP :CD: LINE#: :	TIME P	PERIOD : LO	LGTH : SEC :	RATE	: START : DATE	RT : END E : DATE	S SPTS: FE:/WK:	WEEK : INVT :	DAYS : SPTS:	":"
<u>α</u>	4 CO 4 PROGRAM .	C 600A-700A	A 30 TA NA A SO	O &	\$450.00	7/31	7/31	П	MOM	r	
00	CON COM1:	TODAY	z	49 -							
	5 pp 7	P2 700A-900A	Æ	30	\$260.00	7/31	7/31	ਜ	MOM	Н	
PR	PROGRAM : CON COM1:	TODAY S	SHOW								
	6 pg 7	P2 700P-900P	Ωį	30	\$675.00	7/31	7/31	н	MOM	1	
PR	PROGRAM : CON COM1:	AMERICAN AMERICAN	NINJA	WARRIOR WARRIOR							
	7	1000P-1030	30P	30	\$395.00	7/29	7/29	<del>,</del> 1	SAT	н	
PR	PROGRAM : CON COM1:	WSFA 12 WSFA 12	NEWS @	10P SAT 10P SAT							
	8 Pa 1	1000P-1030P	30P	30	\$675.00	7/30	7/30	Н	SUN	н	
PR CO	PROGRAM : CON COM1:	WSFA 12 WSFA 12	NEWS @	10P SUN							
JUL/17	\$1,070.00	0 AUG/17	17 \$3,130	00.0				0	CONTRACT TOTAL TOTAL SPOTS	\$4,200.00	
MARKET TO	TOTALS \$7,368	368	WSFA 57%	WNCF 8% ESFA 0%	WAKA 21% EAKA 0%	WCOV 148	CABL 0%	<b>МВММ 0%</b>	WIYC 0%		

ACCURATE SHARES

SVC- NSI DEMOS- RA35+\*\*

HEADLINE# 8750926 TRF# 1787300 APPROVED ORIGINAL REV#0 \$\$\$ REP SSS

CREDIT HARRIS AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENORDER WORKSHEET

RISK !!! REPORT FROM STATION

JUL27/17 10.58 \*\*\* WSFA-TV \*\*\*

703-516-9680

FAX#

10.58 # JUL27/17 SALESMAN REGIONAL (H) MARONEY EDDINS DATE LOCAL STEPHANIE RYAN OFF.# WAA CLASS: NATL. PRSN BUYER NAME SALES REP.# INVOICE) NEEDED ORDER, BILLING (LINE, LEADERSHIP FUND GROUP CO-OP 22313 COMMENTS: 8750926 STREET MEDIA VA P.O. BOX 25093 WK-1 # ALEXANDRIA, ISS/SENATE EST#3669 CONTRACT JUL31/17 MAIN TAX FUND NAME AGY. NAME STATE LDRSHIP JUL29/17 ADV. SENATE FLIGHT DATES TAX # ORDER # PRDCT CITY ADV AGY

Χœ ලා \$4,200 ORDER CFM TIL NEW PLS REP:

THX, ALEX FOR RYAN

CASH IN ADVANCE SCHEDULE \*\*\*\*\* THIS IS A Ω CON

CONTRACT SCHEDULED FOR GENERATION SENATE LEADERSHIP FUND CHANGES OF THIS ORDER HAVE BEEN APPROVED. NOTICE:

\$4,200.00 TOTAL CONTRACT TOTAL

## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date:
I, Main Street Media Group do hereby request station time concerning the follow	· wing issue:
Senate Leadership Fund 45 North Hill Drive Suite 100 Warrenton, VA 20186 Phone: 703-574-3044	

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
				•	
				•	

This broadcast time will be used by: Senate Leadership Fund

Steven Law, President Caleb Crosby, Treasurer

## THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT "COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE." FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in relating to any political matter of Yes	part) communicate "a message of national importance?" □ No
For programming that "communicates a message national importance," list the name of the legally refers to, the offices being sought, the date(s) of which the communication refers (if applicable):	qualified candidate(s) the programming
Luther Strange U.S. Senate Primary: August 15, 2017	•
I represent that the payment for the above describy (name and address):	bed broadcast time has been furnished
Senate Leadership Fund 45 North Hill Drive Suitg 100 Warrenion, VA 20188	
and you are authorized to announce the time as particular (hereinafter referred to as the "sponsor").	paid for by such person or entity
List the chief executive officers or members of the directors below (or attach separately):	e executive committee or the board of

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

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## TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

liability, including reasona above-requested advertis also agrees to prepare a	idemnify and hold harmless the station able attorney's fees, that may ensue from sement(s). For the above-stated brown a script, transcript, or tape, which w before the time of the scheduled	om the broadcast of the adcast(s), the sponsor ill be delivered to the
TO BE SIGI	NED BY ISSUE ADVERTISER (S	SPONSOR)
07/09/2017	(116	703-485-0398
Date	Signature	Contact Phone Number
TO BE	SIGNED BY STATION REPRESENT.	ATIVE
☐ Accepted	☐ Accepted in Part	☐ Rejected
Signature	Printed Name	· Title

\*\*\*Any handwritten information included on this form was not provided by the agency and was included without their knowledge or consent. \*\*\*